

The ASBIS logo is rendered in a bold, white, serif font with a registered trademark symbol (®) to the upper right of the 'S'. It is contained within a white, thick, curved line that forms a partial oval shape. The background is a solid blue color with white, wavy, abstract shapes that sweep across the top and right sides of the page.

**ASBIS**®

# Dell Portal Registration

October 10

[www.asbis.com](http://www.asbis.com)

# DELL Portal Registration

[www.asbis.com](http://www.asbis.com)

If you are not a registered partner and want to participate in Dell PartnerDirect, you will need to follow these steps:

1. Fill out the form below.
2. Your application will be reviewed and will either be accepted or declined within 5 working days from the time you submit your application.
3. After you have been accepted into the program you will receive your login credentials and you will then be granted access

# DELL Portal Registration

www.asbis.com

Please follow below link in order to register on the Dell PartnerDirect:

[http://partnerdirect.dell.com/sites/channel/en\\_ed/pages/myaccount.aspx](http://partnerdirect.dell.com/sites/channel/en_ed/pages/myaccount.aspx)

For assistance with your registration, please contact:

[Dell\\_Partner\\_Support@dell.com](mailto:Dell_Partner_Support@dell.com)

October 10

**ASBIS**<sup>®</sup>

# Example of a Fill in Form

www.asbis.com

(1) Contact

(2) **Company**

(3) Focus

(4) Segment

Complete

Select your country to get started:

--None--

Salutation:

--None--

First Name:

Last Name:

Job Title:

Address 1:

Address 2:

Address 3:

City:

State / Province:

Postal Code:

Phone Number:

Mobile Phone:

Fax Number:

Email:

Would you like to receive our newsletter?:

Continue



ASBIS®

# Example of a Fill in Form (Cont'd)

(1) Contact (2) Company (3) Focus (4) Segment Complete

Company:

Doing Business As:

Click to use Contact address

Organization Address 1:

Organization Address 2:

Organization Address 3:

Organization City:

Organization State / Province:

Organization Postal Code:

Organization Country:

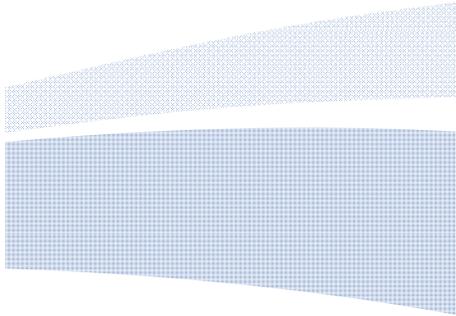
Organization Phone Number:

Organization Fax:

Company Website / URL:

Form of Organization:

Number of years in business?:



# Example of a Fill in Form (Cont'd)

www.asbis.com

(1) Contact (2) Company (3) Focus (4) Segment Complete

Reseller Tax ID:

Countries doing business in?:

Available	Chosen
Afghanistan	
Albania	

What is the total number of employees in your company?:

What percentage of these employees are technical professionals?:

What percentage of these employees work in the sales force?:

Organization annual revenues for last FY?:

Hardware Revenue %?:

Software Revenue %?:

Service Revenue %?:

Is your Organization currently selling Dell products and solutions?:

Previous

Continue



# Example of a Fill in Form (Cont'd)

(1) Contact (2) Company (3) Focus (4) Segment Complete

What Dell products do you focus on selling to your customers?:

Available	Chosen
Servers	
Storage	

What is your primary customer segment?:

--None--

Specify other value

Secondary Customer?:

--None--

What other customer segments do you target?:

Available	Chosen
Consumer (home)	
Small Medium Business (1-99 employees)	

Primary Channel Business Model:

--None--

Preferred Dell Distribution Partner?:

I want access to submit Sales Deals:

I want access to Dell Partner Training:

I AGREE to the Dell PartnerDirect Program [Terms and Conditions:](#)

Previous Submit Registration

Please submit the registration



# Thank You!

October 10

**ASBIS**<sup>®</sup>